



Australian Alpaca Association Ltd.
ACN 067 146 481 ABN 30 067 146 481
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MINUTES ANNUAL REGIONAL MEETING

DATE: Sunday September 9th 2012

At: Cardinia Cultural Centre, Pakenham

Present: Vivian Blacker, Kath Borrow, Robyn Callaghan, Jean Daddo, David Daddo, Joanne Daniel, Robin Daniel, Heather Gardner, Paul Gardner, Marilyn Fletcher, Marie Fitz-Gerald, Daphne Gregory, Keith Gregory, Lezley Golding, Barbara Kappes, Karl Kappes, Colleen Long, Wendy Lyons, Karen McLaughlin, Bob McLeod, Helen McLeod, Rhys Owen, Elizabeth Paul, Trevor Parry, Ann Parry, Steve Pate, Sue Pate, Chris Pendlebury, Russell Pendlebury, Heather Scott, Lindy Smith, John Spencer, Alan Steele, Diane Steele.

Apologies: Arthur Biri, Carmel Byrne, Robert Beard, Denise Beard, Romanie Blacker, David Callaghan, Mary Ann Drysdale, Steve Golding, Deborah Jobson, Brigitte Kat, Keith Kat, Louise Lazarus, Pat Lazarus, John McLaughlin, Jen McDavitt, Kay McNeill, Jeff McNeill, Sean Munley, Patricia Munley, Julie Parker, Alison Quagliani, Margit Rossi, Michelle Simberg, Joy Skinner, Wendy Talbot, Hans Van Poppel, Annette Woodgate, Keate Woodgate.

Welcome: The President welcomed those in attendance.

Confirmation of Minutes of Previous ARM 28th August 2011

Moved: Trevor Parry Seconded: John Spencer

Business Arising from Previous Minutes ARM 28th August 2011 : None

Correspondence: To be considered at ORM to follow

President's Report: Trevor Parry

President's Report

This past year has seen continued development of the industry which is dear to all our hearts. This region, probably the strongest in Australia, has made contributions on many fronts and we should be content with the last twelve months.

The major innovation in the past year has been Colourama. Not that a colour show is, per se, an innovation but it was a major financial commitment. Issues that had to be dealt with, like accommodation, catalogue, sponsorships, trophies, pens etc are always there, but it was the scale of our financial exposure that meant that we had to get all of these things right. I am happy to say that, by and large, we did. There were obviously things that could have worked better; we have already had a de-brief, but the feedback from exhibitors has been extremely positive. I take this opportunity to again thank those members who were part of the working group. Their contributions were immense. I am also very pleased with the support that members and non-members gave by entering animals and fleeces and by

doing their bit in many small but important ways; organising parking, providing overnight security, managing ringside etc.

All the others shows went well and you will hear from Bob McLeod on the show season in his report. The rainfall overnight on the Friday at Sale made things very trying and I must recognize the judge Chris Williams and, indeed all exhibitors, for the way they faced the challenge of showing and judging in ankle deep water!

Our finances have continued to be sound. Although Colourama did run at a loss, it was not as high as our Treasurer at first feared! We are all challenged by overall falling membership numbers and we should be making strong efforts individually and collectively to reverse the trend. As the industry becomes more commercial, there will be significant financial demands on the AAA and regions. Individual members who want to take this path will also have to meet the financial demands.

We were again treated to a most enjoyable and well-run Spectacular. Our social activities are, unsurprisingly, few and far between but this night is not to be missed. Ever innovative, I trust that the organising group will again manage things in 2013. Congratulations to Keith & Brigitte Kat, and David & Jean Daddo, breeders of the two Alpaca of the Year.

I am always conscious of the need for members who don't show their animals, or do so only sparingly, to get some value for their membership fees. It was for this reason that I was disappointed that we didn't put on more training and development activities during the past year. I do thank the Daddos and the McLaughlins for hosting and supporting Camelidynamics workshops. A good number of us were absorbed in Colourama to the detriment of others things. As it was an inaugural show, I will forgive us but I would certainly like to see an improved training programme in the forthcoming year. It's not just up to Committee members to arrange training days, seminars etc; any individual who sees a gap to be filled is encouraged to approach the Committee with an idea and, if the idea can be developed, I am sure the funds could be made available to support them.

As I have reported to you on previous occasions, I have attended AAA Council meetings on your behalf and have generally found them stimulating. I have been impressed with the calibre of people who represent the industry and the work they do, without recompense, on our behalf. I will say however, that the time it takes to get anything done is way too long. As I have said, all your representatives are volunteers and some of the decisions they are confronted with have long-lasting repercussions for our industry. It is therefore appropriate that due consideration is given to those matters. There are many other issues however, which take up Board time that could be handled quite efficiently and effectively by our General Manager or, indeed by Convenors of the various Reference Panels, providing that properly delegated authorities are made clear to all concerned. Such delegation would, I believe, free valuable Board Member time for consideration of the key strategic decisions which need to be made for the development of the alpaca industry. It is incumbent on all of us to encourage this type of organizational change and it starts with you. It's no good saying or thinking "they should do something about it!". You all should "do something about it!"

As I announced at the April ORM, I have not re-nominated for President and I am pleased that Steve Pate will be taking over the role. He has been an extremely good VP and, I know, he will be an extremely good President. I, with the incoming Committee's approval, will be helping to organise the 2013 National Show and Sale at Bendigo. I thank you all for your support during the past two years and look forward to seeing each and every one of you around the shows and at other events.

Moved: Trevor Parry

Seconded: Joanne Daniels

Carried

Treasurer's Report: Alan Steele

**AAA Ltd Victorian Eastern Region
Treasurer's Report for Annual Meeting
September 9, 2012**

The accounts for the last financial year are attached, and they show a deficit of \$7839.93 against a surplus the previous year of \$3460.42.

The main reasons for this reduction were:

1. a reduction of capitation fees from the AAA of \$6,839 due to declining membership;
2. the VER Spectacular showing a loss of \$2,267, and
3. our inaugural Colourama show having an loss of \$3,766.

Our cash position at year's end shows a balance of \$1987.20 in our operating account, and \$30,935.07 in the A.A.A. Investment Account, giving Total Available Funds of \$32,922.27

Accounts Main Points

- ❖ AAA capitation payments totalled \$11,901.64, which is our main income stream. The AAA has advised that due to an increased focus on Advertising and Promotions, the rebate will be reduced from 22.5% to 15% for the current year. This will mean a further reduction in capitation income of over \$3700, so we have to budget carefully, and cut our cloth to fit.
- ❖ The Website advertising has shown a surplus of \$873.70
- ❖ Events/Promotions show a combined deficit of \$68.35
- ❖ The VER's own show at Lardner 2011 showed a loss of \$1,576.47, which was slightly less than the previous year;
- ❖ Our new Colourama showed a deficit of \$3766.89, and we have learned a lot from our first experience, and are confident that in 2013 it can be run at a profit ;
- ❖ Total Shows expense was \$11,437.02
- ❖ Meetings cost a net \$3,081.09 which includes expenditure on last year's ARM and the other general meetings held during the year including the Christmas meeting/get together;
- ❖ The VER Spectacular brought in \$9632 against costs of \$11,899 , recording a loss this past year of \$2267 , which can mainly be attributed to the withdrawal of the Stud Service Silent Auction.
- ❖ Courses/workshops cost a net \$501 - our shearing days were held without charge to participants.
- ❖ The accounts show depreciation on all assets of \$3084.38 It is only in the past 2 years that depreciation has been accounted for in our Annual figures.
- ❖ As we now have a substantial amount of equipment in the float, we have full all-risks cover on the float and contents at a cost of \$853.00

BALANCE SHEET

- Main balance sheet items as at 30th June, 2012 were cash of \$37,922.27, debtors of \$155.00 , plus fixed assets of \$3278.25 .
- VER pays all debts as they arise and there were no liabilities to record on the balance sheet.

AAA Ltd Victorian Eastern Region
Statement of Income & Expenditure
1/07/2011 through 30/6/2012

General Income

AAA Capitation/Regional Rebate	11901.64	
AAA Judging Allowance	1200.00	
Interest received	1762.33	
Miscellaneous Income	\$0.00	
		14863.97

Advertising

Website Income	\$1,240.00	
Expense	\$366.30	\$873.70

Merchandising

Income	112.25	
Expense	0.00	112.25

Events/Promotions

Farm World 2012

Income	5714.00	
Expense	5647.05	66.95

Natn Alpaca Week Expenses	135.30	<u>-135.30</u>	
Events Total			-68.35

Shows

Lardner Park	Income	3783.00	
	Expenses	5359.47	-1576.47
Alexandra	Income	8.00	
	Expenses	1337.31	-1329.31
Sale	Income	0.00	
	Expenses	1304.80	-1304.80
Berwick	Income	0.00	
	Expenses	2014.33	-2014.33
Red Hill	Income	123.00	
	Expenses	1221.22	-1098.22
Royal Melbourne	Expenses	347.00	-347.00
Colourama	Income	23975.00	
	Expenses	27741.89	<u>-3766.89</u>
Shows Total			-11437.02

Meetings Xmas OGM	Income	\$525.00	
	Expenses	\$1,484.70	-\$959.70
ARM	Income	\$370.00	
	Expenses	\$1,636.50	-\$1,266.50
OGMs	Income	\$116.00	
	Expenses	\$970.89	-\$854.89
			-\$3,081.09

Social

VER Spectacular	Income	\$4,860.00	
	Auction Income	\$3,132.00	
	Fleeces Income	\$1,640.00	\$9,632.00
	Dinner Expenses	\$7,454.33	
	Auction Expenses	\$0.00	
	Fleeces Expenses	\$4,444.92	\$11,899.25
			-2267.25

Courses/workshops

Shearing (2)	Income	0.00	
	Expenses	251.25	-251.25
TTeam (2)	Income	1690.00	
	Expenses	1940.00	-250.00
			-501.25
			-\$1,505.04

Net Receipts

Admin/Regional Expenses

Asset Purchases			196.00
Depreciation			\$3,084.38
Regional Admin Expenses			
Ctee Meetings	\$459.22		
Sect Exps	\$120.95		
Treas.Exps	\$0.00		
Postage/Statnry	\$295.34		
General Exps	\$0.00		\$875.51

Prepayments

Farm World 2013	\$110.00		
Lardner show 2012	\$1,216.00		1326.00

Insurances **\$853.00**

Total Expenses

6334.89

Net Loss

-\$7,839.93

Moved: Robin Daniels Seconded: Keith Gregory Carried

Portfolio Reports: Will be tabled at ORM to follow.

General Business:

Marie Fitz-Gerald moved to thank Trevor Parry for his hard work and leadership over the past 2 years. It was also moved to thank Rose Thorogood for her 2 years as Secretary and to wish her well for the future. Both Carried with acclaim.

Declaration of 2012/2013 Committee:

Nominations having been received for the following uncontested positions, the following Executive and Ordinary Members were declared elected:

President:	Steven Pate
Secretary:	Diane Steele
Vice President:	Vacant
Treasurer:	Alan Steele
Committee Member:	Lezley Golding
Committee Member:	Robert McLeod
Committee Member:	Karyn Mc Laughlin
Committee Member:	Rhys Owen

ARM CLOSE: 11.28AM